Export marketing agency agreement: sale of goods; agent carries stock

Contents

 Definitions

- 2. Interpretation
- 3. Basis of agreement
- 4. Appointment of agent
- 5. Ordering, delivery and stock management
- 6. Prices and order acceptance
- 7. The Bank Account
- 8. Agent's negative obligation
- 9. Agent's positive obligation
- 10. Marketing plans and reports
- 11. Commission payment procedure
- 12. Bringing the Product home
- 13. Product not as ordered
- 14. Liability for defects
- 15. Management of stock in Agent's hands
- 16. Risk and retention of title
- 17. Principal's warranty and service policy
- 18. Rights and duties of the principal
- 19. Confidential Information
- 20. Intellectual property
- 21. No competition
- 22. Indemnities
- 23. Assignment
- 24. Sale of business or change of Control
- 25. Termination
- 26. Consequences of termination
- 27. Miscellaneous matters

Schedule 1	[all schedules to be named when you have decided ■ ■ ■

Schedule 2

This agreement is dated: [date]

The Principal is: [Principal's name] ("the Principal")

The Principal's address or

registered office is:

[Principal's address]

The Agent is: [Agent's name] ("the Agent")

The Agent's address or registered office is:

[Agent's address]

The contract terms are:

1. Definitions

"Bank Account" means an account with [name] Bank in the Territory, in the name of $\blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare$ "Confidential Information" means all information about the parties to this agreement, including any information which may give a commercially competitive advantage to any other person. It does not include information that it is reasonably necessary to disclose to a Customer or other person ■ ■ ■ ■ ■ ■ information about staff and their personal contact information, data or information relating to product plans, marketing strategies, finance, operations, customer relationships, customer profiles, sales estimates, business plans, and internal It includes information about the Intellectual Property and $\blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare$.

"Control"

(including all derived terms), means, with respect

to the relationship between two or more corporate bodies, the possession, directly or indirectly, of the power to direct the affairs or management of a corporate body, whether through the ownership of voting securities, as trustee or executor, by contract or otherwise, including, without limitation, ■ ■ ■ ■ ■ ■ ■ , • means a person who buys a Product having been introduced by the **E E E E E E E E** means latest version of pre-defined commercial rules of international trade published by ■ ■ ■ _____2020 . "Intellectual Property" means intellectual property owned by the Principal, of every sort, whether or not registered or registrable in any country, including intellectual property of kinds coming into existence after today; and including, among others, patents, trade marks, unregistered marks, designs, **= = = , = = = , = = = = =** .,...,.............. and includes: patents, trade marks, unregistered marks, designs, copyrights, Know-how, creations and means scientific or technical information, and other procedures and ways of working and organising - - - - - - - - - - -"Net Sales Receipts" means the money receivable for sales of the Product after deduction of any sales tax and other payment necessarily made to a

"Customer"

"Incoterm"

"Know-how"

governmental authority, packing and delivery

	costs and service provider costs charged by ■ ■
"Product"	means any goods or product which the Principal offers
OR	
"Product"	means the products specified in [Schedule Number]
OR	
"Product"	means [define the products offered]
"Territory"	means the country / state/ \blacksquare

2. Interpretation

In this agreement unless the context otherwise requires:

2.1.	A reference to one gender shall include any or all genders and a reference to the singular may be interpreted • • • • • • • • • • • • • • • • • • •
2.2.	A reference to a person includes a human individual, a corporate entity and any organisation
2.3.	In connection with any benefit given by this agreement, a reference to a party includes ••••••••••••••••••••••••••••••••••••
2.4.	A reference to a person includes reference to that person's successors, legal representatives, permitted assigns and any person to whom rights and obligations are transferred or pass as a , , , , , , , , , , , , , , , , , ,
2.5.	The headings to the paragraphs and schedules (if any) to this agreement are inserted

2.6.	Any agreement by any party not to do or omit to do something includes an obligation not to allow some •••••;
2.7.	A reference to the knowledge, information, belief or awareness of any person shall be deemed to include the knowledge, information,
2.8.	The words "without limitation" shall be deemed to follow any use of the words " \blacksquare
2.9.	A reference to an act or regulation includes new law of substantially the same ••••••••••••••••••••••••••••••••••••
2.10.	In any indemnity, a reference to costs or expenses shall be construed as including the estimated cost of management time of \blacksquare
2.11.	All money sums mentioned in this agreement are calculated net of any GST or other sales tax [or withholding tax, even if the I I I I I I I I I I I I I I I I I I
2.12.	This agreement is made only in the English language. If there is any conflict in meaning between the English language version of this agreement and any version or translation of this agreement in any other language, the English language version shall prevail. If a version of this agreement
Basi	is of agreement
3.1.	This agreement contains the entire agreement between the parties and supersedes all previous agreements and understandings between the parties. Each party acknowledges that, in entering into this agreement, he
3.2.	All conditions, warranties and other terms implied by the law of any country are hereby excluded • • • • • • • • • • • • • • • • • •

3.3.	The Pr ■ .	incipal may assign or transfer the
3.4.	•	greement is personal to the Agent. The Agent may not delegate
App	ointm	ent of Agent
4.1.	Territo	incipal hereby appoints the Agent as his exclusive agent in the ry for the sale of the Product, and the Agent hereby agrees
OR		
4.2.		incipal hereby appoints the Agent as his [exclusive / non-ive] world-wide sales agent for all present and future • • • • • • • • • • • • • • • • • • •
4.3.	Princip	gency created by this agreement is not exclusive in that the all will supply Product to Customers who order direct without ace to the Agent and
4.4.	_	gent agrees that he will: look after the interests of the ■ ■ ■ ■ ■ ■
4.5.		incipal now authorises the Agent to act ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■
	4.5.1	hold and manage stock of the Product • • • • • • • • • • • • • • • • • • •
	4.5.2	initiate and maintain marketing plans in \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare
	4.5.3	identify prospective Customers for the Product;
	4.5.4	negotiate sales contracts within the parameters set by the Principal and notified ••••••••••••••••••••••••••••••••••••
	4.5.5	operate the Bank Account;

	4.5.6	collect in the proceeds of sales of Products from •••••
	4.5.7	Account to revenue collecting authorities and \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare
	4.5.8	monitor contract performance by the Principal and the customer, including acceptance of contract terms, delivery of [Products], payment,
4.6.	and lice Production	gent is solely responsible for obtaining all regulatory approvals ences necessary for importation, marketing and sale of the et within the Territory. He is also responsible for ongoing ance with all laws and regulations in the Territory and akes to inform
4.7.	The Ag	gent will describe himself as [Sales ■ ■ ■ ■ ■ ■ ■ ■ ■ ■].
4.8.	•	gent will not be involved directly or indirectly in the sale or ing
4.9.	_	gent will pay all expenses incurred by him in promoting and the Product, including, among others:
Ord	ering,	delivery and stock management
5.1.	Produc	eement with the Principal, the Agent will set levels for stocks of cts. Stock levels will be based • • • • • • • • • • • • • • • • • • •
5.2.	requisi	nonth, and more often if necessary, the agent shall send a stock tion to the
5.3.		incipal shall endeavour to send the Products requisition within
5.4.	named	ets shall be sent to the Agent by [full details of method, Incoterm, agents and other • • •] • • • • • • • • • • • • • • •

	5.5.	The Agent will store all the Product at his expense and at a location agreed by the Principal and any
	5.6.	The Agent must keep the Products insured to their full value against all usual risks to the reasonable satisfaction of the Principal until sold to Customers by the Agent. The Principal ••••••••••••••••••••••••••••••••••••
	5.7.	The Principal and/or his authorised representative has the right • • • • • • • • • • • • • • • • • • •
	5.8.	[If payment is direct to Principal] The contract between the Principal and any
6.	Pric	es and order acceptance
	6.1.	The Price of the Products shall be • • • • • • • • • • • • • •
	OR	
	<i>OR</i> 6.2.	The Principal will sell the
		•
	6.2.	•
	6.2. AND	Once agreed, the Price for the

]
	6.6.	The Principal reserves the right to reject any order or to cancel any ,,,,,,, .
].
	6.7.	If it rejects an order, or cancels
	6.8.	Nothing said or done by the Principal is an acceptance of an order ■ ■
	OR	
	6.9.	Nothing said or done by the Principal • • • • • • • • • • • • • • • • • • •
7.	The	Bank Account
	7.1.	Compliance with all matters
	7.2.	So far only as the law • • • • • • • • • • • • • • • • • • •
	7.3.	So far as the law in the Territory allows,
	7.4.	All money received by the
	7.5.	Once in every month, or when the Principal
	7.6.	The Agent shall pay out of the

6.5.

	7.8.	Until payment for Products has been collected by the Agent
	7.9.	The Agent shall engage in a cash collection procedure agreed with the
8.	Age	ent's negative obligations
	The <i>i</i>	Agent agrees = = = = = = = = = = = = = = = = = =
	8.1.	sell any other = = = = = = = = = = = = = = = = = = =
	8.2.	
	8.3.	be involved in any way in
	8.4.	sell the Products outside the Territory or
	8.5.	appoint any other person as an ••••••••••••••••••••••••••••••••
	8.6.	use any advertising • • • • • • • • • • • • • • • • • • •
	8.7.	supply the Products to

The Agent may not in any circumstances,

7.7.

	0.0.	But the Agent shall not be liable # # # # # # # # # # # # # # # # # # #
9.	Age	nt's positive obligations
	The A	Agent agrees that • • • • • • • • • • • • • • • • • • •
	9.1.	sell the Products only subject to the Principal's standard terms and conditions and the Agent shall,
		,
	9.2.	sell the Products at ••••;
	9.3.	co-operate with the ••••••;
	9.4.	immediately inform the ••••;
	9.5.	attend the trade fairs ••••••;
	9.6.	arrange for its employees to attend training and sales • • • • • • • • • • • • • • • • • • •
	9.7.	provide an after sales service • • • • • • • • • • • • • • • • • • •
	9.8.	use only advertising and promotional • • • • • • • • • • • • • • • • • • •
	OR	
	9.9.	spend not less than \$ [0000] = = = = = = = = = = = = = = = =
	9.10.	comply with all legal requirements

10. Marketing plans and reports

The Agent will provide to the Principal: 10.1. monthly, a report in whatever form the Principal may ■ ■ ■ ■ ■ ■ ■ 10.2. [six] monthly, an *******; 10.3. [six] monthly, a copy of **SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON SERSON** 10.4. as often as may be appropriate, details of any \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare \blacksquare 10.5. maintain full and accurate records of: 10.5.1 stock in hand; ■: 10.5.3 the address to which each sale 10.6. copies, in the language in which they were generated, of all reports, -----------............

11. Commission payment procedure

Option One

(Use to	his = = = 0
11.1.	The Principal will pay commission to the Agent on Net Sales
11.2.	The rates of • • • • • • • • • • • • • • • • [• • • • • •].
11.3.	The Agent undertakes to send to the Principal • • • • • • • • • • • • • • • • • • •
11.4.	Within [24] hours of making
11.5.	Before the 10th day of each month the Agent will send to • • • • • • • • • • • • • • • • • •
11.6.	The Principal shall immediately check whether he has received payment
11.7.	Before the [10th] day of each month the selection selection in the selection selection in the selection se
OR	
11.8.	A list of invoices on which commission is a second
11.9.	The Principal shall pay commission by [method] • • • • • [10th] • • • • • • [10th] • • • • • • • • • • • • • • • • • •
11.10.	Commission payments shall • • • • • • • • • • • • • • • • • •

11.10.1 Goods returned or
11.10.2 Any other reason resulting
11.11. Commission payments shall be subject to • • • • • • • • • • • • • • • • • •
11.12. If at any time the Agent has taken orders for Product which are not subsequently delivered to the Customer
11.13. The Agent will, at all times, maintain accurate books and records relating to a second
11.14. In all questions of currency conversion, the conversion calculation shall be made
11.15. All sums payable under this agreement are exclusive of any goods ,,
11.16. If either party fails to pay any money due to the other party = = = = = = = = = = = = = = = = = = =
Option Two
(Use this = = = = = = = = = = = = = = = = = = =
11.17. The Principal will pay commission to the Agent on Net Sales

].
11.18.	The rates of •••••• [••••].
11.19.	The Principal shall bear the cost of currency conversion on payments made out of the Bank Account.
11.20.	If at any time the Agent has taken orders for Product which are not subsequently delivered to the Customer • • • • • • • • • • • • • • • • • • •
	•••
11.21.	The Agent will, at all times, maintain accurate books and records relating to •••••••••••••••••••••••••••••••••••
11.22.	When the Principal sends an invoice • • • • • • • • • • • • • • • • • • •
11.23.	Before the [10th] day of each month the
OR	
11.24.	A list of invoices on which commission is a second
11.25.	The Principal shall pay commission by [method] [10th]
11.26.	Commission payments shall

11.26.1 Goods returned or
11.26.2 Any other reason resulting
11.27. Commission payments shall be subject to ••••••••••••••••••••••••••••••••••
11.28. In all questions of currency conversion, the conversion calculation shall be made
11.29. All sums payable under this agreement are exclusive of any goods ,,,,,,, .
11.30. Each party shall keep proper account to record each • • • • • • • • • • • • • • • • • • •
11.31. If the Principal fails to pay any money due to the Agent
Bringing the Product home
12.1. The Principal may at any time (and without giving a reason) require the Agent to return to it all or part of the stock of Products
12.2. If the Agent fails to return Products within [14]

	12.3.	The Agent now irrevocably authorises the Principal to I I I I I I I I I I I I I I I I I I
	12.4.	The Agent may at its • • • • • • • • • • • • • • • • • • •
13.	Prod	duct not as ordered
	13.1.	The Principal will ensure that every Product:
		13.1.1 complies with its description; and
		13.1.2 is of •••••••••.
	13.2.	Immediately upon taking delivery of any Products, the Agent shall ■ ■ ■
	13.3.	If the Agent finds any defect in the quality or quantity of the Product, or
		a failure to comply with
		[7]
	13.4.	The Agent will immediately
	13.5.	If the Agent claims that the Product
	10.0.	
	40.0	
	13.6.	If the Principal agrees with the shortage or defect, he will top

14. Liability for defects

14.1.	The Agent agrees to comply with the terms and $\blacksquare \blacksquare \blacksquare$	
14.2.	The Agent will accept Products returned by Customers for any reason at his	
14.3.	Subject to the Customer T& = = = , = = = = = = = = = = = = = =	
	: :	
	14.3.1 the defect is reported ••••••••••••••••••••••••••••••••••••	
	14.3.2 the defect • • • • • • • • • • • • • • • • • • •	
	14.3.3 the Customer has returned the	l -
	•	
OR		
14.4.	In any case where it is clear to the •••••••••••••••••••••••••••••••••••	
14.5.	As soon as the Products are received by •••••, ••••	
OR		
14.6.	If the Principal agrees that he is liable, he	

15.	Man	agem	ent of stock in Agent's hands
	15.1.		ncipal remains at all times and in all
	15.2.		ncipal and = = = = = = = = = = = = = = = = = = =
		15.2.1	which Products will be marketed by the Agent;
		15.2.2	what quantity of each Product
			;
		15.2.3	what minimum space • • • • • • • • • • • • • • • • • • •
	15.3.		responsibility of the Principal
	15.4.		as the = = = = = = = = = = = = = = = = = = =
			insure it against usual risks in its full
		10.1.1	
		15.4.2	store, manage and care for
		15.4.3	not modify a Product in any way;
			not interfere
		·	
		15 4 5	keep it separate from

16. Risk and retention of title

16.1.	The Agent shall hold the Products on a

16.2.	The Agent must store the Products (at no cost to the
16.3.	If the Principal asks the
16.4.	The Agent must not
16.5.	The Agent must keep the Products insured to
16.6.	The Agent will not move
Prin	cipal's warranty and service policy
The P	rincipal now warrants to the Agent that:
17.1.	;
17.2.	
	;
17.3.	
17.4.	

18. Rights and duties of the Principal

The Principal will: 18.2.,........ ----------: 18.4. ------: 18.5. supply to the Agent from time to time: 18.5.1 ..,....... 18.5.2 ----[----]-----; 18.7. -----: 18.8.

	••	•	 -			•	•		•	•											•				•	•	•		
18.10.	••																												
18.11.		_	 -		 •			•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•					
	••																												
18.12.																													
18.13.		· • •																											
		•		■ ,		• •	• •	• •	• •	• •	• •	• •	• •	• •	■ ;														
		, ■																											

19. Confidential Information

19.1.4 ------............................ -----------. - 19.1.5 -----------19.2. This paragraph does not apply to disclosure: 19.2.1 made by order of the court; -----19.2.3 --------------19.3. ------20. Intellectual Property 20.1. 20.2. ----------: 20.2.1:[.....

20.2.2 to advertise the Product;

	20.2.4 [more]	
20.3.		
		-
20.4.	The Agent agrees that he will:	
	20.4.1	
	;	•
	20.4.2	-
	20.4.3	_
	20.4.4	
		•
	20.4.5	
No o	competition	
21.1.		•
	:	•
	21.1.1	
		•

20.2.3 in email messages relating to sales and invoicing

	21.1.2		 			 	 	
	21.1.3	 	 	• • •	;			
	21.1.3		 			 		
21.2.								
	••••	 •••	 	• • •	■ ■ .			
21.3.		 						

22. Indemnities

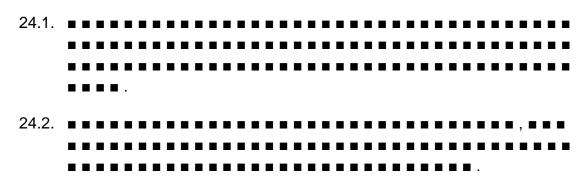


22.4.	 	■ ■ (■	 	 	 	
	 		 •)••	 	 ■,■■■■,	
	 , ■ ■ 1	■ ■ , ■	 	 	 	

23. Assignment



24. Sale of business or change of Control



24.3. The Agent agrees that this provision is fair.

25. Termination

25.1.		=
25.2.		
25.2.		
	For the first 12 month period from today	\$ [00000]
	For the second 12 month period from today	\$ [00000]
	For the third 12 month period from today	\$ [00000]
	For any 12 month period thereafter	\$ [00000]
25.3.	Either party may terminate this agreement:	
	25.3.1	•••••
	25.3.2	
		28 • • • • • • • •
	25.3.3	
		28
	25.3.4	-
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25.4.		
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •

26.	Con	seque	ences	of t	tern	nina	tio	n									
	•••	••••	••••					•		• • •			• •		-	:	
	26.1.	::::				• • •		••				••					-
	26.2.																
		••••		• • •		• • •											
	26.3.			•••	• • •												
	OR	••••	•••	•••		•••					• .						
	26.4.																-
	26.5.			• • •													
	26.6.	[• • •			•••						1	••	••			• •	••
		26.6.1	is not	in bre	ach d	of this	s agr	eem	nent								
		26.6.2	has a	chieve	ed ag	reed	sale	s tar	rget	s;							
		26.6.3	•••				••		••		•	••				. .	•
			•••	• • •	•••	• • •	••	••					••		••	••	
		■ ■ ■ ■ ■ ■].	•••	•••	■ ■ [■ ■]			••	-	•	•	•		•	

27. Miscellaneous matters

27.1.	 ••	 			 •			•						•		
	 	 	 ■ ,	, ■	 ■ -	- 1	•		-	•	, ■	-				

27.2.	 		 				
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27.3.							
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27.8.																			
27.9.		••	•		! , ■ ! ■ •	• •					••	••	••	• •			• •		•
27.10.						• • •					•		•		••	 			
		 hall	be d	deer	ned	to h	nave	be	en d	elive	red:								
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27.11.		1	• • •	••	••	••]	••	••	••	••						•		•
21.11.			• •				• , •						• •	• •	• •		• •		-
27.12.	••	•••	• •			• • •	• • •	• • 1											
27.13.	••	••				• • •					• • •				• •

27.14.
,
27.15.
.[]
Signed by [personal name], duly authorised for the Principal:
Witness to signature:
name:
Address
Signed by [personal name], duly authorised for the Agent:
Witness to signature:
name:

Address

,,,	
	•
 18	
Schedule 1: Marketing plans and reports	
Cabadula 1. Markatina plana and reports	

Schedule 2: Commission rate	s
[

Explanatory notes:

Export marketing agency agreement: sale of goods; agent carries stock

Comments following the numbered paragraphs

1. Definitions

.........................

We use You decide to change to

Product Device / Supergram / Radiodata Controller / SATZ

Range / ■ ■ ■ ■ / ■ ■ ■ ■

Principal Superfactors / Jane Smith Ltd

But if you do change the defined word, make sure it applies to every use

You should first decide on the contents of the document, then return to check what definitions are needed and whether they really

2. Interpretation

Leave these items in place unless there is a good reason to edit or remove. Each of these items has been carefully considered in the context of this agreement and has been included for a purpose.

3. Basis of agreement

This paragraph prevents a party from later saying he was relying on some other document or web site or what was said. If other documents are to be relied on, let them be listed

4. Appointment of Agent

The terms of appointment are very important. Agree all aspects of the structure in order to avoid future problems. It is not essential to specify the

duties of the agent. You just want him to sell.
Regulatory approvals are generally the prime responsibility of the principal. However, the person on the ground locally may be far better placed to deal with local bureaucracy. It may be worth making the agent liable, but for the principal to pay.
The importance of regulatory approval depends on your product and where you are selling it. Before committing to these words, it is a good idea to understand exactly what requirements might be and
The agent has been given the obligation to keep up with new law relating to the products. Different jurisdictions take different views as to the importance of consumer protection laws. You are advised not only to find out what law there is and comply with
Ordering, delivery and stock management
We have provided a comprehensive framework for a business model. If it does not •••••••••••••••••••••••••••••••••••
Prices and order acceptance
Edit as you require.
The Bank Account
There are two alternatives for a consignment agreement. Either the principal collects cash or the agent does it. Because consignment agreements are used almost entirely for exports or distant distribution, we have assumed that the agent will invoice in the name of the Principal but require all money to be sent to him (
We have provided for the bank account to be in the name of either party. Of course, it will be in your name if possible. However, many foreign jurisdictions demand that a business unit is set up and registered
••
If you are collecting cash, this paragraph ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ .

6.

	This paragraph is intended primarily to set the legal parameters. Day to day dealing will certainly
8.	Agent's negative obligations
	We have given you a very large menu of items here and •••••••••••••••••••••••••••••••••••
9.	Agent's positive obligations
	See last paragraph/.
10.	Marketing plans and reports
	If you have sent stock abroad, you most common concern will be to have ■ ■
11.	Commission payment procedure
	Option One
	(Use this version when customer • • • • • • • • • • • • • • • • • • •
	We have provided a very comprehensive set of terns. Change them as you
	Commission payment procedure
	Option Two
	(Use this version when customer \blacksquare
12.	Bringing the Product home
	When things go wrong with a relationship, co-operation may be rare. These provisions are intended
13.	Product not as ordered
	We have provided suggestions. This paragraph should mirror the terms agreed with end Customers. What you choose

14.	Liability	for defects
		to tie together the returns procedure you have with your end users th this agent. You have two areas to cover: returns by ■ ■ ■ ■ ■ ■
15.	Managen	nent of stock in Agent's hands
	Edit these	e practical arrangements as you require.
16.	Risk and	retention of title
		made provision for retention of your title. Many books have been this subject
	on	e concept and use of a provision for retention of title is helpful in only e situation. That is when you are competing against some other rty to establish ownership of goods in the
	•	
	•	
	16.2. If y	our goods are far away, the chance of success in asserting ■ ■ ■ ■
	•	
	16.3. Th	e only safe procedure is to limit the
17.	Principal	's warranty and service policy
		no obligation to give these warranties to the agent and he is unlikely from them. We have included them

18. Rights and duties of the Principal

	happy with in any event. But if
19.	Confidential Information
	We have included this paragraph because a business has so many secrets which could easily be stolen that some safeguard is sensible. You should consider
20.	Intellectual Property
	Few business managers appreciate just how much IP is owned , , , , , , , , , , , , , , , , , ,
21.	No competition
	Often called "covenants in restraint of trade".
22.	Indemnities
	This is not a cross indemnity
23.	Assignment
	Give careful thought to this. It is not an alternative to a "Change of ■ ■ ■ " ■
	Consider the circumstances on both sides which may

We giv	ve you these options:
23.1.	Neither party may assign the contract
Action	: use first option and del the remainder
23.2.	Both parties may assign.
Action	: delete all paragraph
23.3.	Both = = = = = = = = = = = = = = = = = = =
Action	: leave first sub paragraph only.
23.4.	You may assign but not other party.
Action	: edit = = = = = = = = = = = = = = = = = = =
23.5.	A party may • • • • • • • • • • • • • • • • • • •
Action	: use second alternative and delete first.
Sale o	of business or change of Control
The la	st paragraph on "assignment" does ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■
-	ctice however, the personal element may be important to you or you
	• • • • • • • • • • • • • • • • • • • •
Of cou	ırse, it also = = = = = = = = = = = = = = = = = = =
	■ ■ ■ .
Termi	nation
	fer alternatives. The termination notice periods will reflect the difficulty to

26.	Consequences of termination
	We have no comment.
27.	Miscellaneous matters
	A number of special points. We have identified each of these as \blacksquare \blacksquare \blacksquare \blacksquare
	Signatures - there is no legal requirement for signatures • • • • • • • • • • • • • • • • • • •
	,
Sche	dules
	We are unable to help you with suggestions for content because ■ ■ ■ ■ ■ ■

Add other schedules if required

End of notes