# Property finder's agreement

Finder: []

Client: [Name]

Date: [Date]

This agreement is dated: [date]

The Finder is: [Company name] [registration

number] ("the Finder")

The Finder's address is: [Company's address]

The Client is: [company name] ("the Client")

The Client's address is: [company address]

The contract terms are:

## 1. Definitions

These definitions apply unless the context

"Finder's Fee" means the agreed fee [or commission], however

calculated,

"Confidential Information" means all information about the parties to this

agreement, including any information which may give a commercially competitive advantage to any other person. It does not include information that it is reasonably necessary to disclose to a

customer or other person

.

information about staff and their personal contact

information,

data or information relating to properties, marketing strategies, finance, operations,

customer relationships, customer profiles, sales estimates, business plans, and internal

performance results

.

information about the intellectual property and

- .

"Knov	v-how"	means technical information, and other procedures and ways of working and organising which
"Land"		means any real property which is or may become the .
"Property Opportunity"		means an opportunity to buy, sell or deal in Land which complies with
Inte	pretation	
In this	agreement unless the	e context otherwise requires.
2.1.	A reference to one ge	ender shall include any or
	·	
2.2.	A reference to a pers	on includes a ,
2.3.	In connection with an	y benefit given by ,
	,	
2.4.	A reference to a pers legal representatives,	on includes reference to that person's successors,
	-	, ,
2.5.	In the context of perm	nission, " "
2.6.	A reference to a para	graph or schedule is to
2.7.	The headings to the r	oaragraphs and schedules (

2.

		•		
3.	Enti	tire agreement		
	3.1.	This agreement contains the entire		
	3.2.	Each party acknowledges that, in entering into this agreement,		
	3.3.	Conditions, warranties or other terms implied		
	3.4.	Nothing in this agreement shall create a partnership or ,		
	3.5.	Neither party shall have, nor represent that		
4.	The	basic contract		
	4.1.	The Finder shall seek [ ].		
	4.2.	This agreement is personal to the Finder.		
	4.3.	Neither party may assign or		
	4.4.	For the purpose of this agreement a		

2.8. Any agreement by either party not to do or

- 4.4.1 the Finder has provided details of Land to the Client 4.4.2 the Client has instructed the Finder (orally 4.5. The Client now agrees to 4.6. The Finder agrees that the The Client has an obligation to inform the Finder if he has already 4.7. Finder's general duties The Finder agrees that he will: 5.1. look after the 5.2. not disclose the name of the Client [comply with the reasonable instructions 5.3. ]. 5.4. not make or give any promise,
- 6. Finder's Fee: payment procedure

The Client

5.

6.1.	The su	The sum of \$ [amount] :		
	6.1.1	the sum of \$ [amount] when		
	6.1.2	the sum of \$ [amount] when	,	
	6.1.3	the sum equating to [number] % of ,		
OR				
6.2.		lient will pay the Finder's Fee to the Finder calculated as er] % of the , ,		
OR				
6.3.	The CI	lient will pay the Finder's Fee calculated as \$ [number] p / /	er	
OR				
6.4.		lient will pay the Finder's Fee in instalments. The first ins sum \$ [ ] , [	[	
6.5.		Client buys Land adjacent to the Land introduced by the uch Land is managed as if it	Finder,	

6.6.	If the Client fails to pay Finder's Fee [or any money] due	
	, [8]%	
6.7.	In all questions of currency conversion, the conversion calculation shall be made	
6.8.	All sums payable under this agreement are exclusive of any goods and , , , , ,	
Terr	mination	
Either party may terminate this agreement:		
7.1.	On [one] .	
7.2.	Immediately, if the other party has committed a serious [ 28 ];	
7.3.	Immediately, if a receiver or ( ) ).	
7.4.	Any termination of this agreement shall be without prejudice to	
	, -	
7.5.	Termination shall not affect the right of Finder to any Finder's	
	]	

**7**.

# 8. Confidential Information

In respect	t of the Confidential , :
8.1. use	e his best endeavours ;
8.2. not	t store, copy, or use the Confidential
8.3. not	[]; t use or disclose Confidential Information except to
8.4. exp	plain to all relevant employees agents and sub-contractors about
8.5. froi	 m the date of this agreement until five years after termination date
8.6. Thi 8.6 8.6	; ;
8.7.	·

# 9. Limitation of liability

9.1.

9.2.

, ,

9.3.

9.3.1 indirect or consequential loss; or

9.3.2

9.3.2

9.3.3

9.4.

.

•

9.5.

, \$ [ 10 , 000 ].

.

# 10. No competition

10.1.

, , , , ,

10.2.

,

. 10.3.

.

# 11. The Guarantor

[ ]

11.1. The Guarantor hereby irrevocably gives the following guarantees:

11.1.1

;

11.1.2

11.1.3

. 11.2.

,

# 12. Miscellaneous matters

12.1.

12.2.

12.3.

12.4.

12.5.

12.6.

12.7.

12.8.

12.9.

It shall be deemed to have been delivered:

- : 24 - -

12.10.

12.11. . 12.12.

, . . .

12.14.

. 12.15. ,

Signed by [Finder's personal name], on behalf of [company name] as its

representative who personally accepts liability for the proper authorisation to enter into this agreement:

**Signed by** [personal name], duly authorised for the Client:

**Signed b**y the guarantor [personal name], duly authorised for the Client: (the "Guarantor)

# The Schedule: Description of acceptable Property Opportunities and rate of payment to Finder

Here set out :
Full description of Land / property sought:
extent
location
area
cost
necessary characteristics
and as to payment, if not set out already in the body of the agreement
method of calculation of payment
basis of calculation
any adjustments to the calculation
when the payment is due

# **Explanatory notes:**

## Property finders' agreement

## **General notes**

- 1. We have drawn this agreement very widely. It covers many types of business. You will see that there are a very large number of variables. You can therefore choose whether you wish to settle your agreement in terms of
- 2. Terms may overlap to give you the option of which to choose. This agreement has been drawn to be tough on your counter party. We have assumed he may be far away and that you may not be able to control his day to day activities. It follows that if your counter party is "friendly" he will certainly wish to see many of

# Paragraph specific notes

Drafting Notes following the numbered paragraphs

#### 1. Definitions

You should first decide on the contents of the document, then return to check what definitions are needed and whether they really

We have used the term "Property Opportunity" to define the work, services you provide to the client. This is quite generic term

By all means use the search/replace function in your word processor to change them. If you do change a defined term, make sure it

Remember too, that when a word or phrase is defined, the defined meaning capitalised, takes precedence over the

## 2. Interpretation

Leave these items in place unless there is a good reason to edit or remove. Each of these items has been carefully considered

## 3. Entire agreement

This paragraph prevents a party from later saying he was relying on some other document or web site or what was said. If

#### 4. The basic contract

This paragraph is concerned with the basics of what each side is expected to do and not do.

## 5. Finder's general duties

This is the place to enter all matters relevant to your control of the Finder.

## 6. Finder's Fee: payment procedure

There is no limit to the possible ways to pay a property finder.

#### 7. Termination

You need to be able to terminate if the relationship doubts or your client finds nothing. However, he is unlikely to sign to a deal which could enable you to terminate and walk away just before you are due to

#### 8. Confidential Information

We have included this paragraph because a business has so many secrets

## 9. Limitation of liability

This paragraph

## 10. No competition

We have no comment.

#### 11. The Guarantor

This is an optional paragraph and

We have provided for a guarantor. However,

#### 12 Miscellaneous matters

A number of special points. We have identified each of these as

### The schedule

It is absolutely essential

# **End of notes**