

UK-COMmfg01

Development and manufacturing agreement: customer version

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This agreement is dated [date] ■■■■■■■■■■■■ :

[Champion Bikes Ltd], a company incorporated in England and Wales [under company registration number [number] and] ■■■■■■■■■■■■ [■■■■■■■■■■] (“[■■■■]”);

and

[Wheely Makers Ltd], a company incorporated in England and Wales [under company registration number [number] and] ■■■■■■■■■■■■ [■■■■■■■■■■] (“[■■■■]”).

Background:

- A. [Champion] is a designer, manufacturer and merchant of high performance cycle wheels. [Wheely] ■■■■■■■■■■■■ ■■■■■■■■■■■■ .
- B. [Champion] and [Wheely] have agreed that production of the Product shall be undertaken by [Wheely] on ■■■■■■■■■■ [■■■■] ■■■■■■■■■■■■ ■■■■■■■■■■■■ .

It is now agreed as follows:

1. Definitions

In this agreement, the following words shall have the following meanings, ■■■■■■■■■■■■ :

“Confidential Information” means all information about a party, including any information which may give a commercially competitive advantage to ■■■■■■■■■■■■ . ■■■■■■■■■■■■ :
information about employees, their performance and ■■■■■■■■■■■■ ,
data or information relating to suppliers, product plans, marketing strategies, finance, performance, operations, customer ■■■■ , ■■■■■■■■■■ , ■■■■■■■■■■ ;
information about the Intellectual Property, the Know-how and all ■■■■■■■■■■■■ ■■■■■■■■■■■■ ;
information created or arising from this

.....
.....

8.4. [Wheely] shall assist [Champion]
.....
.....

8.5. If at any stage of design or production, a Product
..... [.....], [.....]
..... [.....]

8.6. After receiving such notice, [Wheely] will [30]
..... - [..... /
..... [.....]].

8.7. All cost relating in any way to obtaining Standard verification and
certification shall
..... [.....]. [.....] [.....]
.....

8.8. Test data and results shall [.....] [.....]
.....

8.9. Test data, reports and correspondence
..... [.....]
.....

9. Setup costs

9.1. The costs of tools and equipment required
..... [.....]
..... 5 .

9.2. [Champion] has approved the list and -
..... [.....]
.....

9.3. [Champion] shall buy,
.....

OR

9.4. [Wheely]
.....

12.4. For all work before commencement of commercial production,
[Champion] [1 . 5]
[1 . 9] .

12.5. In calculating the cost of materials:

12.5.1 cost shall include all costs [] 's ;

12.5.2 cost shall be [] ;

12.5.3 materials shall include bought-in raw materials plus whatever spare parts, [] [] [] .

12.6. In calculating the cost of labour:

12.6.1 all production cost shall be included;

12.6.2 the design team [] [] .

12.6.3 a fixed sum of £ [] [] , [] - [] .

13. Production price

13.1. When [Champion] has accepted the completion of the design and orders the Product in a [100], [] [] [] .

13.2. The price payable by [] :

For the first [1000] units £ [number]

For the next [5000] units £ [number]

For each additional unit £ [number]

- 17.3. Tax shall be stated separately on [Wheely]'s invoices, collected [] , [] , [] .
- 17.4. [Wheely] will indemnify [Champion] against [] 's [] .
- 17.5. Wherever any sum is chargeable by [Wheely] to [Champion] for services based [] , [] , [] [] , [] .
- 17.6. In any case where [Champion] is prohibited by law from making a payment to [Wheely] without first withholding tax from that [] , [] [] , [] [] [] . [] [] .

18. Visitors

- 18.1. [Wheely] agrees to host visits by customers of [Champion] or other people [] , [] . [] [] .
- 18.2. There shall be no more than [one] visit [] [] , [] [] .
- 18.3. [Champion] undertakes to inform every visitor [] [] .
- 18.4. [Champion] must make [] [] 's [] .

19. On site audits

19.1. On notice of at least [seven] days, [Champion]'s representative, its partners, financial supporters and its customers may attend at []'s []'s []'s . [] [] , [] .

19.2. On notice of at least [seven] days, [Champion] and/or any professional advisor may attend at any of []'s [] , [] , [] []'s [] .

OR

19.3. The parties agree that within [number] days after the end of each period of [six] month, based on the financial year of [[Wheely] / []], [] []'s [] []'s [] . [] [] .

AND

19.4. The auditor shall be instructed not to disclose to [] [] [] .

19.5. The provisions of this paragraph apply equally to any sub- [] [] [] . [] [] - [] .

19.6. If any discrepancy is found in [] , [] [] [] .

20. Defective Product returned

These provisions apply in the event [] :

20.1. [Wheely] will :

20.1.1 the defect is reported to [] [12] ;

20.1.2 the Product is returned [] .

20.1.3 the defect results only from faulty manufacture;

20.2. [Wheely] will refund the .

20.3. If [Wheely] repairs or replaces a Product, [Champion] [] , .

21. [Wheely]'s manufacturing warranty

21.1. [Wheely] warrants that for period of [24] months from date of [] [] , [] , [] , [] .

21.2. Non-warranty service pricing shall be negotiated .

21.3. If either party shall become aware of [] , [] .

22. [Wheely]'s Service provision

22.1. The Services are listed in Schedule 2. Before submitting the first order to [Wheely] 100 .

- 23.3. [Wheely] ;
- 23.4. [Wheely] indemnifies [Champion] fully against - .
- 23.5. So far as work under this - [] .

24. Confidential Information

24.1. The parties are aware that, as a result of this agreement, they will each have access to and be entrusted with Confidential Information of the other. All Confidential Information and other data, , , , , [] , :

24.1.1 except as provided in this , , ;

24.1.2 , , ;

24.1.3 (()) .

24.1.4 .

25. “Work made for hire”

25.1. []
.
.

25.2. []
,
[], []
.

25.3. [] []
[]'s
.

25.4. []
,
[].

26. Existing Intellectual Property

26.1.
.

26.2. []
,
 (“ ”).

26.3. []
.

26.4. []
[]
.

26.5. , []
[],
[] ,

28. Protection of Intellectual Property

“ [] ’s
.

[]
 [] :

28.1. [] []
;
;

28.2. []
 -
;

28.3. -
;

28.4.
,
 [] []
].

28.5.
 []
 [] ’s
;

28.6. [] ,
,
,
 [];

28.7. ,
 [];

28.8. []
 [] ’s
.

28.9.
.
.

....., [.....]
.....
..... [.....]
.....
.....

29.8. [.....]
..... [.....],
..... [.....]
.....,,

29.9. [.....]
.....,

29.10. [.....]
.....,, [.....]
....., [.....]
..... [.....]

29.11.,,
.....,,
.....,,
.....,,
.....,

30. Duration and termination

This agreement may be terminated:

30.1. by mutual agreement on an agreed date.

30.2. [.....]
.....

30.3. [.....] [..... /].

30.4.
.....,
.....

Schedule 1: Detailed specification and phases

Schedule 2: Services: end user service specification

Schedule 3: Standards

Schedule 4: Example purchase order

Schedule 5: List of setup tools and equipment

Schedule 6: Packaging and labelling

Schedule 7: Press release

Schedule 8: Delivery locations

counter-party is under no illusions about IP, and second because some
 .

There is no copyright in know-how.

The definition relating to the subject matter of the agreement requires particular care on your part. We have used the term “Product”. This is a generic term. The document would read
 .

We have not included a specific, extensive licence by the customer (you?) to the manufacturer, but as a matter of law, you will license your IP
 .

By all means use the find/replace function in your word processor to change them. If you do change a defined term, make sure it
 .

Remember too, that when a word or phrase is defined, the defined meaning capitalised, takes precedence over the
 .

2. Interpretation

Leave these items in place unless there is a good reason to edit or remove. Each of these items has been carefully considered in the context of this agreement and has been included for a purpose.
 .

3. Entire agreement

This paragraph prevents a party from later saying he was relying on some other document or web site or what was said. If other documents are to be relied on, let them be listed
 .

4. [Champion]’s warranties

You may delete this whole paragraph provided your counter party may not
 .

5. [Wheely]’s warranties

This paragraph covers a certification and qualifications and a number of points which may be very important to you, the customer. It is not enough to see them in the agreement. You should also check
 .

maximum obligation on the buyer and minimum obligations on the seller. EXW is often used when making an initial quotation for the sale of goods without any costs included. The buyer pays all transportation costs and also bears the risks for bringing the goods to their final destination.

FCA – Free Carrier

The seller hands over the goods, cleared for export, into the disposal of the first carrier (named by the buyer) at the named place. The carrier can be anyone i.e. buyer, seller or third party. The passing of risk depends on the where the goods are delivered. If the goods are delivered at seller's premises, the risk passes to the carrier at the time the goods are loaded on board the carrier's transport vehicle.

CPT - Carriage Paid To

The seller pays for the carriage and delivers the goods to the buyer by handing them over to the carrier at the named place of departure.

CIP – Carriage and Insurance Paid to

The seller pays for carriage and insurance to the named destination point, where the goods are to be delivered.

DAP – Delivered at Place

The seller pays for carriage to the named place, except for costs related to import clearance, which are for the buyer's account.

DPU – Delivered at Place Unloaded

24. Confidential Information

We have given you a very full provision suitable for manufacturing a technical product requiring .

25. “Work made for hire”

There is a fundamental principle of law that I own whatever original work I create. This , , , , , “ ” .

This concept is inconvenient for you when you pay someone specifically to write code, draft maps or produce products. Different countries have taken different approaches to the subject. In the USA, I can . “ ” 1976 , . “ ” . , .

An important point of contract law also appears in this paragraph. “ ” ; .

We suggest leave it as is.

26. Existing Intellectual Property

Depending on the value and extent of the , , .

27. New IP

